

Tracy Q. Graduate

CAMPUS:

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PERMANENT:

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OBJECTIVE: Management trainee position in the life insurance industry.

SUMMARY:

- More than three years experience in life and property/casualty insurance.
- Management internship with Northwestern Mutual.
- Magna Cum Laude graduate with BA in Business Administration.

EDUCATION: **Bachelor of Arts in Business Administration May 2006**

Illinois State University, Normal, Illinois

Graduated Magna Cum Laude with a GPA of 3.6 on a 4.0 scale

Courses taken included:

Strategic Management

Organizational Decision Making

New Venture Creation

Quality Assurance

Personnel Planning and Selection

Compensation and Performance Appraisal

Business Data Communications

Staffing and Selection

EXPERIENCE: **Insurance Internship, May 2005 to August 2005**

Northwestern Mutual, Milwaukee, Wisconsin

- Responsible for documenting standard workflow within agent offices.
- Involved in developing specifications for standard system configuration for agencies.
- Developed program for tracking agent commission annuity streams.

Property/Casualty Internship, May 2004 to August 2004

American Family Insurance, Madison, Wisconsin

- Developed marketing program to target rural farm customers.
- Assisted with developing actuarial tables for new market segments.
- Named department Employee of the Month.

ACTIVITIES:

- Vice President, AMA Student Chapter, 2005-2006
- Secretary, Beta Gamma Sigma honors society, 2005-2006
- Dorm Resident Assistant, 2004-2006